



RESULTS AMERICA

Results Champions

States that have pioneered state level performance measures



HIGHLIGHTS

12 states have adopted performance measures based on their governor's goals and policies.

This system transcends regional and political affiliation as it has been adopted by a variety of states.

The number of "Results Champions" has grown rapidly in recent years.

Results America launched at a time when many states and agencies have discovered the use of performance measures to improve government efficiency and efficacy. Important to the success of these measures at the state-level is the support and often the direct involvement of the governor. Results America tracks the states that have adopted performance measures and monitor the governor's policy goals measures through scorecards and dashboards.

“While the earliest states were from the Pacific Northwest, the idea has diffused to a number of states.”

Below are listed 12 states that have adopted state performance measures. Since performance measure adoption is rising in popularity, Results America has named these states “Results Champions” because they are at the forefront of this revolution. The states listed are those that have scorecards for their state, not just a single agency, and have updated their measures during the term of office of the presiding governor.

While these performance measurement efforts are often suspended or revised due to budget and/or administrative concerns, these 12 states have some form of performance goal measures during the time of the current governor. The results revolution is picking up steam in recent years, with the overwhelming majority of the Result Champions getting on board in the last 7 years. In addition, several other states are developing their own state-level scorecards for the upcoming year so the 2015 version of this white paper should contain even more Results Champions.

Results Champions	Year First Adopted
Oregon	1989
Washington	1992
Alaska	1995
Georgia	2007
Indiana	2007
Maryland	2007
Rhode Island	2010
Utah	2010
Michigan	2011
Oklahoma	2011
Tennessee	2012
Vermont	2012

What is also interesting to note is the lack of regional or political similarities in the states. While the earliest states were from the Pacific Northwest, the idea has diffused to a number of states in the Plains, Midwest, New England, and the South. This indicates the results revolution is not just an innovation for a certain region or political culture.

Additionally, the governors that championed this system are Democrat and Republican. Two states whose scorecard has received significant attention include Washington created under Governor Jay Inslee and Maryland as first pioneered by Governor Martin O'Malley. While both these governors are Democrats, Republican governors such as Governor Rick Snyder in Michigan and

Governor Bill Haslam of Tennessee have also adopted the system.

It is important for any state interested in creating their own performance measures system is to communicate with other states and understand best practices. States such as Oregon and Washington have gone through several iterations of measures over the last two decades and have insight into the kinds of pitfalls to avoid.

Additionally, understanding what is important to your state and citizens is essential in determining what to measure. Finally, it is important to institute sustainable practices and use other tools such as Lean management systems to better improve the quality of measures and their efficacy.

References & Data Sources

50 US State Government Websites

Results America is a non-partisan, non-profit organization that exists to inspire and enable the spread of results-driven government. Its sole purpose is to demonstrate how focusing government on results is key to fulfilling the promise of America.

More information and measures data available at www.resultsamerica.org